# Why Don't They Get It?

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Science Applications International Corporation (SAIC) April 27, 2004

#### **Democritus:**

"A fool can learn from his own experience; the wise learn from the experience of others."

#### Overview

- Academic perspective
- Practical perspective
  - □Phases in the life of a lesson
  - □Impediments to getting it by phase
- Some approaches
- Final thoughts

## Academic Perspective

## Knowledge Management

"A process of organizing and distributing an organization's collective wisdom so the right information gets to the right people at the right time."

Robbins, S. P. (2003). *Organizational Behavior (10<sup>th</sup> ed.)*. Upper Saddle River, NJ. Prentice Hall (p. 575).



- Identify what knowledge matters
- Create a culture that supports and rewards sharing
- Develop mechanisms (and motivations) that allow employees who have developed valuable expertise and insights to share them with others
- Develop computer databases of pertinent information that employees can readily access

## Practical Perspective

## Phases in the life of a lesson –

A simplified view

- Initiating
- Vetting
- Communicating
- Implementing

Each phase relies on successful completion of the previous ones.

### Initiating –

Why don't they get it?

- Motivation what's in it for me?
- Time is that my best use of time?
- Root cause analysis what is the real lesson?



#### Vetting –

Why don't they get it?

- Root cause analysis
- Relevance of experience
- Motivation
  - □Time
  - □ Pride
- Robust process?





## Communicating — Why don't they get it?

- Push
- Pull
- Relevance
- Ease of use





## Implementing –

Why don't they get it?



- □ Time
- □ Short term vs. long term
- NIH & pride
- □ Inertia & resistance to change
- □ Part of process?





## Two Approaches

## Helping people get it in the ...

- Nuclear navy
- Chemical demilitarization program
  - □ System contractors
  - Support contractors
  - Government personnel

Some carrot ...

Some stick.



#### Nuclear Navy –

#### Helping them get it

- The state of the s
- Initiating Incident reports
- Vetting Naval Reactors
- Communicating
  - Naval Reactors Technical Bulletins
  - □ Reactor Plant Manual
- Implementing
  - Nuclear Propulsion Examining Board and Operational Reactor Safeguards Examinations
  - □ Fitness reports



## Chemical Demilitarization Program Helping them get it

- Initiating
  - Self reporting
  - Quick reacts
  - Document reviews and meetings
  - □ Engineering change proposals (ECPs)
- Vetting
  - □ Workshops and ECP teleconferences
  - Directed actions
  - □ Assessment studies



## Chemical Demilitarization Program Helping them get it

- Communicating
  - Quick reacts
  - □ Workshops and teleconferences
  - Database: searchable, structured, summarized
  - □ Technical bulletins
  - □ Site document comparisons
  - □ Programmatic documents
- Implementing
  - □ Response required



## Final Thoughts

### Phases of a Lesson

- Initiating
- Vetting
- Communicating
- Implementing

Effective programs require "getting it" in each phase.



- Motivation
  - □Time
  - □ Pride
  - □ Inertia
  - □ Reward
- Understanding
- Processes



Franklin: "Experience keeps a dear school, but fools will learn in no other."

### Questions?

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